

THE FMC

AT WESTERN MICHIGAN UNIVERSITY

JOIN US FOR THE FMC 2026: MARCH 24-25, 2026 | RADISSON PLAZA HOTEL & SUITES, KALAMAZOO, MI

KEY DISCUSSIONS & INSIGHTS:



TRENDS & GENERATIONS



THOUGHT LEADERSHIP



GROWTH & INNOVATION



BRAND BUILDING



THE EVOLVING CONSUMER



TECH & TRANSFORMATION

KEYNOTE SPEAKERS



JULIE AUFLICK
VP of Merchandising
at Kroger Michigan



CARRIE BARBER
CEO at Dawn Foods



BRAD BOGOLEA
Co-Founder & CEO at Simbe



TINA BROWEN
Sr. Marketing Director
at Jewel-Osco



BRUCE BROWN
CCO at WK Kellogg Co.



DEB CONKLIN
President & CEO at KeHE



KEVIN COUPE
CEO at MorningNewsBeat



KRISTIN CROUSE
SVP Client Insights
at Circana



GREG FERRARA
President & CEO at NGA



STEPHANIE GALLO
CMO at Gallo



CLARE GALVAO
VP of Sales Growth & Capabilities
at Kellanova



STRETEN GAJIC
SVP National Grocery
at Keurig Dr. Pepper



TRICIA GREISHOCK
President & CEO at NFRA



JIM GRIFFIN
President at Daymon NA



JUSTIN HONAMAN
Global Head, Retail, Restaurants,
and CPG at AWS



CRAIG JACOBI
VP of National Accounts
at Constellation Brands





DEEPAK JOSE
Head of Data and Decision
Intelligence at Niagara Bottling



ANTHONY KYLES
Industry Expert



SHAYNA KRAWCZYK
Customer Executive
at Hormel Foods



TYLER LOWELL
Managing Partner & CEO
at CA Fortune



JOEY MATOS
Sr. Director of Sales
at Danone



MADELINE PACIOREK
Associate Manager of Category
Management at Kellanova



DAVE PEACOCK
CEO
at Advantage Solutions



LYNN PETRAK
Sr. Editor
at Progressive Grocer



JENN MARTIN
VP of Merchandising
at Meijer



ORR ORENSTEIN
SVP of Artificial Intelligence
at Inmar Intelligence



CHRIS RICHMOND
Regional VP of Industry Affairs
at Post Consumer Brands



ASHLEY ROEHM
President HQ Sales
at Acosta



KEITH ROTHSTEIN
GVP Strategy & Analytics
at Meijer



LESLIE SARASIN
President & CEO at FMI



GARY SEAGRAVES
Region VP
at Mondelēz International



TYLER SCHUTZ
VP of Retail
at Dunnhumby



KEYNOTE SPEAKERS



MIKE STIGERS
President
at Wakefern Food Corp.



DOUG VANDELDE
CGO at WK Kellogg Co.



KATELYN WANDEL
Sr. Category Development
Analyst at Mark Anthony Group



PAT WITTE
CCO at Reyes
Coca-Cola Bottling



LIZ ZOLCAK
President at Fresh Thyme



LILY ZWANKA
Brand Marketing Analyst
at Danone



DR. RUSSELL ZWANKA
Director – FMK Program
at Western Michigan University



**& MORE TO BE
ANNOUNCED!**

FOOD MARKETING ALUMNI AWARD



KATIE PAUL
SVP of Merchandising at KeHE Distributors
BBA '09

ADRIAN TRIMPE AWARD



JEFF NAULT
Director of Data Science & Analytics at Meijer

SPONSORSHIP & DETAILS

PRIORITY ACCESS

\$28,500 – 4 SPOTS AVAILABLE

- Includes in-person conference registration for 24 people. Additional registration or blocks discounted at 20%.
- Includes unlimited live hybrid access to all sessions for your organization.
- Sole sponsor recognition for keynote speaker session, with commercial feature before session – limited.
- Company ad copy and logo featured prominently within conference ballroom, on website, and all promotional materials.
- High priority for Food Marketing Association Company Day (Fall 2026/Spring 2027) – student interviews, internship priority, presentations, full-time graduate hiring priority.
- Three \$2,000 Priority Access Sponsor Scholarships awarded in your company's name.

PLATINUM PLUS

\$23,500 – 8 SPOTS AVAILABLE

- Includes in-person conference registration for 18 people. Additional registration or blocks discounted at 20%.
- Includes live hybrid access to all sessions for 40 people in your organization.
- Sole sponsor recognition for keynote speaker session, with commercial feature before session – limited.
- Company ad copy and logo featured prominently within conference ballroom, on website, and on all promotional materials.
- High priority for Food Marketing Association Company Day (Fall 2026/Spring 2027) – student interviews, internship priority, presentations, full-time graduate hiring priority.
- Two \$2,000 Platinum Plus Sponsor Scholarships awarded in your company's name.

PLATINUM

\$18,500 – 8 SPOTS AVAILABLE

- Includes in-person conference registration for 12 people. Additional registration or blocks discounted at 15%.
- Includes live hybrid access to all sessions for 30 people in your organization.
- Sponsor recognition for keynote speaker session.
- Company ad copy and logo featured prominently within conference ballroom.
- Sponsor recognition on conference website and company logo on all promotional materials.
- Two \$1,000 Platinum Sponsor Scholarships awarded in your company's name.

GOLD

\$12,500 – 10 SPOTS AVAILABLE

- Includes in-person conference registration for 8 people. Additional registration or blocks discounted at 10%.
- Includes live hybrid access to all sessions for 20 people in your organization.
- Sponsor recognition for a keynote speaker session.
- Company will be recognized before and after sponsored breakout session.
- Conference signage recognizing your company throughout the event.
- Company recognition in select conference promotional materials including print, social media, and virtual.
- Two \$1,000 Gold Sponsor Scholarships awarded in your company's name.

SILVER

\$8,500

- Includes in-person conference registration for 6 people. Additional registration or blocks discounted at 5%.
- Includes live hybrid access to all sessions for 10 people in your organization.
- Sponsor recognition on conference website.
- Conference signage recognizing your company throughout the event.
- Company recognition in select conference promotional materials including print, social media, and virtual.
- One \$500 Silver Sponsor Scholarship awarded in your company's name.

BRONZE

\$3,500

- Includes in-person conference registration for 3 people.
- Includes live hybrid access to all sessions for 5 people in your organization.
- Sponsor recognition on conference website.
- Conference signage recognizing your company as a Bronze Sponsor.
- Company recognition in select conference promotional materials including print, social media, and virtual.

QUESTIONS? READY TO SPONSOR? EMAIL LISA.YOUTZY@WMICH.EDU OR RUSSELL.ZWANKA@WMICH.EDU

ABOUT WMU FOOD MARKETING

WESTERN MICHIGAN UNIVERSITY IS THE PREMIER UNIVERSITY IN THE US OFFERING A FOUR-YEAR BUSINESS DEGREE SPECIALIZING IN FOOD AND CONSUMER PACKAGED GOODS MARKETING.

- Of our students, **100%** have an internship experience upon graduation.
- Over **\$100,000** in program scholarships awarded and fully funded conference attendance granted to high-achieving students.
- Program includes **interviews, industry engagement, leadership, and community service**.
- Faculty with over **100 years of combined** industry experience.
- Professional **category management certification**.
- Industry leading **Food Marketing Conference** – attended by over 1,000 industry professionals.
- Over **50,000 miles travelled annually** by students to industry conferences, trade shows, and site visits.
- Strong success in **national case competitions**, and presence in global conferences.
- Our program is **centrally located** between Detroit and Chicago, with programs in Ireland and Thailand, and an industry tour throughout the Great Lakes region.
- An **industry advisory board** representing leading food industry companies with over \$300b in combined sales.



WMU'S FOOD MARKETING ASSOCIATION (FMA) IS A STUDENT-LED ORGANIZATION THAT CONNECTS STUDENTS WITH THE FOOD INDUSTRY TO SUPPORT NETWORKING AND LEADERSHIP DEVELOPMENT.

- Weekly Company Day meetings that include **company presentations, interviews, and networking mixers** with leading CPG employers.
- Meetings cover **industry trends, company culture, technology advancements, and career paths** related to the food/CPG industry.
- The **only WMU business organization** to consistently host new employers each week.
- Strong focus on **connecting students with industry leaders** to build networks and grow career opportunities.
- Committed to **aligning student career goals** with the **talent needs of top food/CPG employers**.



CONNECT WITH WMU'S FOOD MARKETING ASSOCIATION ON SOCIALS!



LinkedIn

@FOOD MARKETING ASSOCIATION AT WMU

Instagram

@WMU_FOODMKTG

facebook

@WMU – FOOD MARKETING ASSOCIATION



CERTIFICATIONS

WMU OFFERS TWO UNIVERSITY-BASED, GLOBAL CERTIFICATIONS THAT COMBINE WMU'S CATEGORY MANAGEMENT CURRICULUM AND LEARNING EVOLUTION'S TECHNOLOGY.

- Food marketing faculty and **industry experts** developing content and providing instruction.
- Affordable prices that make training an **incredible value**.
- An **innovative program** for partners in the food industry and other universities with food marketing-focused programs.
- Level 1 and level 2 **category management certifications**, which confirm and expand upon participant understanding of current category management theory and marketing principles.
- Knowledge and tools for developing and implementing **consumer-centric category strategies** in the context of the global omnichannel markets for food and fast-moving consumer goods retail channels.

WHO SHOULD ENROLL?

- Food industry **professionals** looking to advance their knowledge and skills of category management
- Entry-level **merchants** and **operators**
- Food marketing **students**
- Food **companies** looking to increase overall ability to connect with customers



HOW TO REGISTER:

CONTACT DR. RUSSELL ZWANKA
RUSSELL.ZWANKA@WMICH.EDU
 TO SIGN-UP TODAY!